



 **Scheer Partners**

*A Reputation for Results*

# SCIENTIFIC REAL ESTATE SERVICES

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DEVELOPING EFFECTIVE REAL ESTATE  
STRATEGIES AND SOLUTIONS FOR  
THE UNIQUE NEEDS OF LIFE SCIENCE  
COMPANIES

# What We Do

**Scheer Partners' Scientific Real Estate Services** specializes in developing real estate solutions for companies within the life science sector. We have built an unparalleled reputation in the biotechnology, pharmaceutical, and lab-related industries for providing full service real estate solutions.

## Advisory Services

Our Advisory Services has a specialized focus on cultivating life science ecosystems.

Our methodology integrates empirical analysis, innovative thinking, and client-focused strategy, to deliver unparalleled insights into market trends, business model optimization, and value creation within the sector. This data-driven approach forms the bedrock of our advisory, allowing us to provide superior analytical acumen and strategic services that are truly second to none.

- + Market Research
- + Development & Acquisition
- + Labor Analytics
- + Ecosystem Building
- + Location Strategy
- + Economic Incentives

## Scientific RE Services

Our expert team comprises industry leaders specializing in complex facilities, office spaces, and real-time market analytics. Scheer Partners redefines the commercial real estate model to serve clients on the cutting edge of science and technology, helping them translate their innovations into top-notch facilities.

We're the top choice for lab real estate, with unmatched expertise in D.C. and nationwide.

- + Tenant Representation
- + Landlord Representation
- + Facility Planning

# Approach

We provide an in-depth understanding of scientific market conditions and the functional nuances for individual facilities across the United States. This enables our team to efficiently translate scientific processes into facilities and find creative solutions for our clients in otherwise difficult markets. We are leaders in developing strong market data and implementing best practices for rapidly growing research and development hubs.

## Our Process



### DEFINE

- Strategic consulting
- Headcount
- Functions



### EVALUATE

- Market options
- Onboard strategic partners



### VALIDATE

- Functional feasibility
- Financial analysis
- Timing



### NEGOTIATE

- Create leverage
- Incentives
- Protect expansion opportunities



### FINALIZE

- Lease
- Design
- Board materials



**500+**  
Executed Lab Deals

**\$3 BILLION**  
Lab Transaction Value

**12M SF**  
Lab Transactions

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